TERMS 2020 OF SALE AJ-SERIES OUTSIDE C.E.





IMP. NOTE: ONE FORK IS ALWAYS INCLUDED ON THE PRICE OF THE CRANE. THE MODEL INCLUDED IS INDICATED IN THE CATALOG. IF THE CLIENT WISHES TO CHANGE THE DEFAULT MODEL, PROCEED AS FOLLLOWS - Subtract the original model and add the price of the desired fork. See prices of forks below:

* The prices do not include taxes, shipping, secondary shipments, shipping box, customs broker fees, insurance or assembly. The final prices are those in force on the day of confirmation. Catalog prices can be modified without notice due to currency fluctuations and raw material supplies. In no case we commit to the price shown in this catalog in the event of error.

CRANE ORDER

For orders from outside C.E. please follow the next guidelines:

Before purchase:

- 1) Previous to the purchase, please contact a customs broker to import the crane. They will be able to inform the costs of the taxes of your country and the cost of the agent itself. It is important that you ask this first.
- 2) Also, please be aware that you might have other minor payments such us processing fees, freight forwarder, etc.

For purchasing:

- 3) Carefully review the information for the different models of cranes and accessories of the catalogue
- 4) Fill out our "CRANE ORDER FORM" following the instructions indicated therein
- 5) Once we receive the order, it will be easier to provide a tight budget including freight, insurance and transporting box

conditions that can be found in the instruction manual of the crane.

- 6) To make a reservation of a crane, the 50% of the total payment must be done. Once the machine is ready to be shipped, the customer will be advised to complete the final payment
- 7) FYI: In one pallet we can fit two machines (except for AJ-2008TK). Take this into account in order to reduce the shipping cost

DELIVERY TERMS

Delivery time of the cranes after the 50% of the total payment is done, are listed below. Please, be advised that 30 days need to be add for shipping reasons.

- For models of which we have chassis in stock 40 working days
- For models of which we do not have chassis in stock 100 working days

Delivery dates confirmed in the catalogue are simply indicative and not binding in any case.

<u>Please note that from March the 20th until May 15th, it is difficult to meet delivery terms for beekeeping work reasons. Being aware of that, please avoid that your delivery matches that period.</u>

WARRANTY

APICOLA JUNEDENCA S.L. guarantee against defects on manufactured parts for a duration of three (3) years. Please read carefully warranty



<u>APIJUNEDA SERVICE</u>: We are aware of the importance that the purchase of one of our machines has for our customers. For this reason, we strive to make straightforward the acquisition of the machine. Please, to help us in this regard, make sure you spend a few minutes watching the instructional video that you will receive on how to learn the proper use of the machine. We also provide other specific videos that addresses issues such as the proper maintenance or adjustment required over the time.